

InSequence Overview:

At InSequence, we engineer outcomes for your most demanding technology problems. We hire talented professionals to bridge the technology gap between desired business results and actual implementation. Organizations often face a technology gap between getting a software solution and having it meet a desired business goal. InSequence closes that gap with engineered products and managed services that bridge IT expenditure and their organization goals. Our clients range from large government agencies to enterprises that utilize vast amounts of technology and data. They turn to us for our proven solutions and engineering mindset to manage technology that is predictable, scalable, and reliable.

Clearance Requirement:

- Active Secret Clearance or the ability to obtain one

Remote Support**Position Overview:**

InSequence is seeking a skilled Software Data Modeler supporting the Department of the Air Force (DAF) Enterprise IT as a Service (EITaaS) program. The successful candidate will be an experienced and detail-oriented Data Modeler that will be assigned specific software publishers and products to actively model license compliance positions with the goal of maximizing software investment, adhering to license terms, and responding to audits as part of an enterprise software asset management team. As an InSequence Software Data Modeler, you will play a pivotal role in creating, maintaining, and improving software models to document the software types, versions, installations, and usage within the environment. The Software Data Modeler will collaborate extensively within the DAF and with external vendors to gather comprehensive information on software purchases, license agreements, and contract terms, then model the information within the software asset management solution. The Data Modeler will then analyze the results of the modeling to identify under-utilized licenses, uncover opportunities to maximize DAF investment in the software, and highlight potential gaps in information before sharing insights and recommendations with the enterprise software asset management team.

Key Responsibilities:

- **DAF Client Collaboration:** Proactively collaborate with the DAF to understand their software landscape, installation details, licensing requirements, and specific needs related to the assigned software publishers and products
- **Licensing Expertise:** Stay current on licensing models, product changes, and industry best practices for assigned publishers, with a focus on how these changes impact the DAF client's software portfolio
- **Data Accuracy and Integrity:** Troubleshoot data discrepancies and ensure the accuracy, completeness, and reliability of software purchase and usage data

- **SAM Work Instruction Development:** Develop and maintain work instructions specifically tailored for the assigned publishers and products to document the steps necessary to maintain an accurate license compliance position
- **Reporting and Analysis:** Assist in generating and analyzing reports on software compliance, usage, and optimization opportunities for assigned publishers, providing actionable insights
- **Audit Support:** Providing evidence and artifacts related to purchases and usage in response to audit requests
- **License Remediation:** Analyze, identify opportunities and make recommendations to maximize license usage and minimize spend for assigned publishers and products
- **Project Contribution:** Actively participate in project meetings, providing updates on modeling progress, identifying potential challenges, and contributing to the overall success of the project

Qualifications:**Required:**

- Bachelor's degree in a related field such as Business, Economics, Finance, or Technology, or equivalent professional experience
- SAM Expertise: Proven experience (3+ years) in Software Asset Management (SAM), Software License Management, and / or IT Asset Management
- ServiceNow SAM Proficiency: Hands-on experience working with ServiceNow SAM Pro, including creating and managing software models, entitlements, and reconciliation processes
- Analytical and Problem-Solving Skills: Strong analytical and problem-solving skills with a meticulous focus on data accuracy and detail, with the ability to identify and resolve complex licensing issues
- Communication and Interpersonal Skills: Excellent communication and interpersonal skills, with the ability to effectively interact with the DAF, internal teams, and external vendors
- Licensing Model Knowledge: Deep understanding of various software licensing models and metrics (e.g., perpetual, subscription, concurrent user, named user)
- Prioritization and Management: Ability to prioritize and manage collecting information and modeling multiple publishers and products, while adhering to deadlines and maintaining high-quality work

Desired:

- Specific Publisher Experience: Experience with specific software publishers or products (e.g., Microsoft, Oracle, Adobe, IBM), demonstrating a deep understanding of their licensing complexities
- Vendor Portal Management: Experience in vendor portal management related to software licensing (e.g., Microsoft Volume Licensing Service Center, Oracle Software Delivery Cloud)
- SAM Certification: Certification in Software Asset Management (e.g., ServiceNow Certified Software Asset Management Professional, CSAM, CHAMP)
- Experience working in a government contracting environment

- Experience with data governance and data quality best practices related to Accountable Property Systems of Record (APSR)

ADA Notations:

- Regular communication.
- Noise conditions range from very quiet to very noisy.
- Prolonged use of computer (typing/keyboarding).

Salary Range:

- The final salary can be influenced by a variety of factors, such as Federal Government contract labor categories and wage rates, relevant work experience, specific skills and competencies, educational background, and certifications.

Perks:

- Company pays 100% of dental, vision, and life premiums and 85% of healthcare premiums for employees and dependents.
- 4% 401k match 100% Immediate Vesting
- Profit Sharing
- 3 weeks of PTO & 11 Federal Holidays
- Continuous training & education

InSequence Inc. is an Equal Opportunity Employer

We participate in the E-Verify Employment Verification Program.